



Business Challenges

Information technology (IT) continues to change at an accelerated pace with ever increasing levels of complexity and specialization. Technology strategies, investments, operations and organizations that once seemed cutting edge or cost effective are now being challenged by business leaders. With the advent of cloud-based services, there is a rising concern over whether internally developed and operated application and infrastructure investments are still financially viable. Furthermore, the present internal IT organization and staff may not be as business agile, financially effective, or operationally astute and reliable as they once were with older technologies and strategies.

Value Proposition

Through the use of our unique **“Virtual CIO”** service, we are able to augment or replace the functions previously performed by your in-house staff, and provide you with a higher level of service and experience. This enables you to receive the same level of support that larger companies receive from their Chief Information Officer (CIO) but in a much more cost effective outsourced managed care environment. We will start by developing a **“Technology Roadmap”** for the future and then provide you with an ongoing maintenance program to insure its continued effectiveness.

Our Approach:

We have assembled a unique group of highly qualified and seasoned CIO’s with expertise across multiple industries and within all levels of enabling technologies. They are available to function as a “Virtual” CIO for your institution on either a one-time or recurring basis. The services provided range from high-level business and technology alignment to filling an interim CIO position for affecting a “turnaround” in your IT operational effectiveness, or simply assisting in the search for a permanent candidate. Through the use of our **“Accelerators”**, which include a proven set of planning and operational methodologies, our CIO consulting team members can be effective within your environment within a matter of days.

“Enabling optimized IT Solutions through comprehensive Outsource UTILITY Services”



Business & Technology Strategy – We believe that a successful IT strategy not only needs to be driven by the overall business strategy, but must also be properly aligned to become an effective enabler. Utilizing our industry and technology expertise, we will assess the level at which your current IT strategy meets your business objectives, and develop a tailored state-of-the-art technology roadmap to effectively support your organization in the future.



Governance & Organizational Planning – We will conduct a high-level risk assessment based on your current level of staffing and experience levels. Using “Best Practice” guidelines, we will develop a “Gap” analysis and recommend a go-forward organizational strategy for a more effective solution to your on-going maintenance and operational requirements, along with a governance framework for effective communication and risk mitigation.



Enterprise Architecture Planning – We will review and assess your technology needs in terms of your application and project portfolios, and provide recommendations for alternative scenarios utilizing the latest in automated tools and techniques. This will include resolution strategies for any current IT issues, while recommending a recurring periodic technology review and update as part of our on-going maintenance support program. We will also collaborate with your senior executives to provide input to your annual budget planning and strategy, and provide a monthly monitoring service to insure its continued effectiveness.



Interim CIO Services – Our CIO service is also available on an “Interim” basis to either fill a vacant position during a recruiting effort, or to affect the proposed transformation of your IT Services to our Outsourced maintenance and support program. If required, our seasoned CIO consultants can also assess your current organization & operational environment, and provide a “turnaround” strategy tailored specifically to your working model and culture. If continuing with an in-house position, we will assist in the search, interviewing, selecting, and mentoring of the agreed upon candidate.

Benefits – By adopting our unique Virtual CIO Service, you are able to spend more time on your core competencies associated with the strategic planning and operation of your institution, and less time focused on the increasingly complex array of technology architectures and infrastructures.

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