



Historical Challenge

IT Projects are notorious for being **delivered late** and **over-budget**, and, when they finally do become operational, **not meeting** the Client's original expectations. Although there are many reasons for this, they mostly center around the **lack of effective pre-planning and analysis**. The root causes of these problems arise from the classic conflict between the business wanting an immediate fixed schedule and price, while the technical staff require greater definition and safeguards against changes after the project starts.

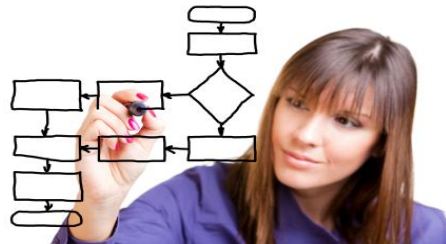
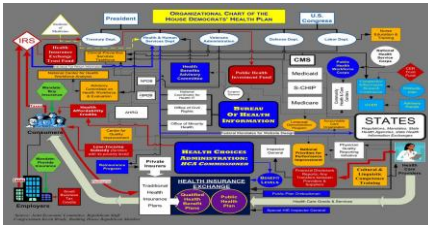
Value Proposition

Through the use of our unique **"Program Charter"** offering, you can now mitigate the above risks associated with the magnitude and complexity of technology oriented developmental projects in today's marketplace. Designed to be completed utilizing our **"Accelerator"** program, it is structured on a fixed-fee basis with tangible results available for your review in a matter of weeks. Once completed, it balances the governing forces within your environment (Time, Budget, Regulatory Compliance, etc...), and provides the **"Blueprint"** and foundation on which a proposed technology project will be based.

Our Approach:

Using a selected set of our **"Accelerator"** evaluation and design components, our experienced business and technology consultants will complete a series of **interviews** and **walk-through's** for each major business and support function associated with the proposed system development effort. Specific focus is placed on their respective **objective, current challenges, improvement opportunities, success criteria, and associated operational metrics**. This will facilitate the creation of the major **"Program Charter"** deliverables.

Deliverables:



Current State Snapshot – The current operational environment will be documented and represented through a series of **high-level process flows** and **architectural support diagrams**. This not only serves as a **validation point** of understanding between both parties, but also as a **baseline** for future process improvement measurements.

Future State Vision – Leveraging both our industry specific and enabling technology expertise, we develop for you a “Best Practice” **Architectural Framework** for **streamlining** and **transforming** your current operations into a more efficient and effective **future operational environment**. This will again be presented in the form of **high-level optimized process flows** and supporting **architectural diagrams** to include the latest in **automated tools**.

Transition Alignment – Too often, Client’s fail to recognize and properly align the various **business and technology factors** that many times are in **conflict** with one another when planning a transition from their current to future state of operations. Leveraging our experience in conducting similar streamlining and optimization improvement projects, we will evaluate these **critical issues and risks** and produce a **tailored alignment strategy** to effectively achieve your strategic objectives within a **justifiable business case**.

Transformation Roadmap – Once we have a clear understanding of where you are today versus where you want to be tomorrow, we will outline the most effective and efficient approach on how to get you there. At this point, we will develop a **high-level project plan** with **key milestones** for effective **project management and tracking**, and provide you with a **comprehensive proposal** encompassing the project **scope, timing and cost**.

Benefits - By taking this critical first step in properly planning for your new optimized environment, our “Program Charter” will serve as a trusted guide in seamlessly transforming your organization and assist you every step of the way to realize your vision for the future.

“Enabling optimized Business Solutions through leading-edge Technologies”